

## CONSOLIDATION BALANCE SHEET

Quarter 3/ 2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
<b>A. SHORT-TERM ASSETS (100=110+120+130+140+150)</b>	<b>100</b>		<b>421,536,713,219</b>	<b>396,617,526,952</b>
I. Cash and cash equivalents	110		21,663,645,854	48,155,154,365
II. Short-term financial investments	120		12,009,049,937	25,109,061,969
III. Receivables	130		207,355,949,921	151,965,601,340
IV. Inventories	140		129,033,011,122	149,412,411,288
V. Other short-term assets	150		51,475,056,385	21,975,297,990
<b>B. LONG-TERM ASSETS (200=210+220+240+250+260)</b>	<b>200</b>		<b>121,922,321,216</b>	<b>120,119,917,633</b>
I. Long-term receivables	210			
II. Fixed assets	220		116,353,836,197	113,751,031,731
1. Tangible fixed assets	221		104,712,915,328	101,606,904,049
2. Finance leases fixed assets	224		-	-
3. Intangible fixed assets	227		11,107,012,513	10,145,769,334
4. Construction in progress expenses	230		533,908,356	1,998,358,348
III. Property investment	240			
IV. Long-term financial investments	250		3,619,922,558	3,619,922,558
V. Other long-term assets	260		1,948,562,461	2,748,963,344
VI. Goodwill	269			
<b>TOTAL ASSETS</b>	<b>270</b>		<b>543,459,034,435</b>	<b>516,737,444,585</b>
<b>CAPITAL SOURCE</b>				
	Code	Note	Ending Balance	Beginning Balance
<b>A. LIABILITIES (300= 310+330)</b>	<b>300</b>		<b>315,433,279,215</b>	<b>287,029,038,254</b>
I. Short-term liabilities	310		266,944,132,319	250,022,164,508
II. Long-term liabilities	330		48,489,146,896	37,006,873,746
<b>B. OWNER'S EQUITY (400= 410+430)</b>	<b>400</b>		<b>228,025,755,220</b>	<b>229,708,406,331</b>
I. Capital sources and funds	410		227,303,098,635	229,129,209,746
1. Paid-in capital	411		118,103,210,000	107,431,920,000
2. Capital surplus	412		79,313,588,169	79,266,897,909
3. Other capital of owner	413			
4. Treasury stock	414		(2,674,732,510)	(2,089,741,544)
5. Assets revaluation difference	415			
6. Foreign exchange difference	416		79,024,627	
7. Investment and development fund	417			
8. Financial reserve fund	418		17,215,715,433	22,686,668,433
9. Other fund belong to owner's equity	419			
10. Retained profit	420		15,266,292,916	21,833,464,948
11. Capital for construction work	421			
II. Budget sources	430		722,656,585	579,196,585
2. Budgets	432		722,656,585	579,196,585
3. Budget for fixed asset	433			
<b>C. MINORITY INTEREST</b>	<b>439</b>			
<b>TOTAL RESOURCES</b>	<b>440</b>		<b>543,459,034,435</b>	<b>516,737,444,585</b>

**CONSOLIDATION INCOME STATEMENT**

Quarter 3/ 2010

Unit: VND

Items	Code	Note	Quarter 3		Accumulation	
			Current year	Previous year	Current year	Previous year
1	2	3	4	5	6	7
<b>1. Sales</b>	<b>01</b>		<b>928,176,497,969</b>	<b>329,857,990,902</b>	<b>1,729,387,146,468</b>	<b>799,643,884,966</b>
2. Deductions	02		4,661,352,400	614,757,000	8,084,746,788	5,193,734,316
<b>3. Net sales and services</b>	<b>10</b>		<b>923,515,145,569</b>	<b>329,243,233,902</b>	<b>1,721,302,399,680</b>	<b>794,450,150,650</b>
4. Cost of goods sold	11		894,716,401,609	316,219,031,854	1,643,520,066,400	768,988,282,657
<b>5. Gross profit</b>	<b>20</b>		<b>28,798,743,960</b>	<b>13,024,202,048</b>	<b>77,782,333,280</b>	<b>25,461,867,993</b>
6. Financial income	21		11,944,722,158	9,560,444,518	22,890,042,001	28,341,187,919
7. Financial expenses	22		13,908,687,329	2,778,748,648	33,882,625,036	11,022,140,824
<i>Include: Interest expense</i>	23		10,257,429,423	2,643,018,944	25,604,752,260	6,499,443,129
8. Selling expenses	24		13,570,311,486	10,265,788,300	29,869,345,329	23,133,030,985
9. General & administrative expenses	25		10,841,451,524	4,816,286,666	20,539,458,025	9,868,709,497
<b>10. Net operating profit</b>	<b>30</b>		<b>2,423,015,779</b>	<b>4,723,822,952</b>	<b>16,380,946,891</b>	<b>9,779,174,606</b>
11. Other income	31		4,353,282	185,669,981	729,838,774	766,318,393
12. Other expenses	32		18,395,172	6,108,965	101,512,738	121,286,607
13. Other profit	40		(14,041,890)	179,561,016	628,326,036	645,031,786
14. Profit or loss in joint venture	45					
<b>15. Profit before tax (50=30 + 40)</b>	<b>50</b>		<b>2,408,973,889</b>	<b>4,903,383,968</b>	<b>17,009,272,927</b>	<b>10,424,206,392</b>
16. Current corporate income tax expenses	51		725,359,693	850,862,526	3,969,533,361	1,507,246,969
17. Deferred corporate income tax expenses	52				263,281,802	
<b>18. Profit after tax (60=50 - 51 - 52)</b>	<b>60</b>		<b>1,683,614,196</b>	<b>4,052,521,442</b>	<b>12,776,457,764</b>	<b>8,916,959,423</b>
18.1 Profit after tax of minorities	61					
18.2 Profit after tax of the parent company's shareholders	62			4,052,521,442	12,776,457,764	8,916,959,423
<b>19. EPS (VND/share)</b>	<b>70</b>					

## CONSOLIDATION CASH FLOW STATEMENT

the first 9 months 2010 (Indirect method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
<b>1. Profit before tax</b>	<b>01</b>		<b>17,009,272,927</b>	<b>14,996,581,146</b>
<b>2. Adjustment in accounts</b>				
Fixed assets depreciation	02		5,360,815,375	1,933,458,299
Provisions	03		4,120,737,777	(12,462,006,997)
Unrealized foreign exchange difference loss/gain	04		182,640,804	1,817,419,024
Loss/gain from investments	05		(1,397,119,024)	(4,864,457,148)
Interest expenses	06		25,604,752,260	9,357,503,852
<b>3. Operating profit before the changes of current capital</b>	<b>08</b>		<b>50,881,100,119</b>	<b>10,778,498,176</b>
Changes in accounts receivable	09		(34,748,720,513)	(28,224,420,070)
Changes in inventories	10		27,538,603,213	37,086,525,688
Changes in trade payables	11		5,502,101,888	11,559,436,784
Changes in prepaid expenses	12		1,613,631,493	1,874,295,991
Paid interest	13		(20,933,523,806)	(10,325,226,080)
Paid corporate income tax	14		(3,559,384,276)	
Other receivables	15		7,981,530,200	22,615,956
Other payables	16		287,252,747	(861,603,695)
<b>Net cash provided by (used in) operating activities</b>	<b>20</b>		<b>34,562,591,065</b>	<b>21,910,122,750</b>
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
1. Cash paid for purchase of capital assets and other long-term assets	21		1,896,315,660	(96,625,807,759)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		120,100,000	(56,223,185,994)
3. Cash paid for lending or purchase debt tools of other companies	23			45,506,909,362
4. Withdrawal of lending or resale debt tools of other companies	24		(69,915,291,243)	
5. Cash paid for joining capital in other companies	25			128,029,400
6. Withdrawal of capital in other companies	26		(4,649,915,760)	10,392,438,238
7. Cash received from interest, dividend and distributed profit	27			
<b>Net cash used in investing activities</b>	<b>30</b>		<b>(72,548,791,343)</b>	<b>(96,821,616,753)</b>
<b>III. CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
1. Cash received from issuing stock, other owners' equity	31		(581,700,482)	831,094,729,845
2. Cash paid to owners' equity, repurchase issued stock	32		10,672,790,000	
3. Cash received from long-term and short-term borrowings	33		1,229,451,328,098	
4. Cash paid to principal debt	34		(1,202,225,789,160)	(732,788,908,792)
5. Cash paid to financial lease debt	35		(25,821,936,689)	(15,983,388,000)
6. Dividend, profit paid for owners	36			
<b>Net cash (used in) provided by financing activities</b>	<b>40</b>		<b>11,494,691,767</b>	<b>82,322,433,053</b>
<b>Net cash during the period</b>	<b>50</b>		<b>(26,491,508,511)</b>	<b>7,410,939,050</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>60</b>		<b>48,155,154,365</b>	<b>40,744,215,315</b>
<b>Influence of foreign exchange fluctuation</b>	<b>61</b>			
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b>70</b>		<b>21,663,645,854</b>	<b>48,155,154,365</b>